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Custom-fit ERP for medium-sized Logistics Service Provider

inconso works together with SAP Deutschland on the further development and marketing of the SAP Business All-in-One industry specific solution for Logistics Service Provider

Bad Nauheim, July 15, 2009



inconso AG and SAP Deutschland AG & Co. KG have renewed and expanded their cooperation in the area of SAP Business All-in-One Solution for logistics service provider. The proven industry package offers small- and medium-sized logistics service providers a

complete ERP system custom-fit to the specific industry requirements and included comprehensive functionality for the invoicing and operative processing of logistics services.

The new cooperation contract intensifies an already close and successful relationship between SAP and inconso in the area of central solutions for demanding logistics tasks. The SAP Business All-in-One Solution for logistics service providers has been developed by SAP jointly with inconso and other partners since 2007 and is proven in practice. In this joint work, numerous specifically developed building blocks and improvements have resulted out of the combination of SAP ERP Know-how and comprehensive experience of inconso and the other partner in the multi-faceted industry of logistics service providers.

On this basis, inconso AG can implement a completely integrated software package for medium-sized customers and interesting parties that covers all essential ERP functions from the processing of typical forwarder tasks to the services invoicing and accounting through to the personnel management. These have each been fit to the requirements of logistics service providers.

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With the SAP Business All-in-One Solution for Logistics Service Provider, a double benefit for the logistics service provider is achieved:

On the one hand, a solution is available in a highly preconfigured format with the central processes of logistics service providers being supported. This makes cost-effective system implementation possible and fits the typical budget of smaller logistics service provider. A basis installation is available that covers the fundamental requirements, allows a quick and easy step into a new IT world, has a short project timeframe and substantially minimizes the surprises and project risks.

In addition, the logistics service provider receives a solution which can grow with new requirements for a manageable budget. SAP Business All-in-One provides the complete, unrestricted functional scope of the actual release of SAP ERP as well as the SAP Best Practices. If required, additional functions from the solutions portfolio of SAP and outside of SAP ERP can be integrated on the basis of the high integration capabilities of the SAP environment. The logistics service provider can expand its IT landscape in steps which are defined by its own possibilities or customer requirements.

The small and medium-sized logistics companies often have an above-average complex IT landscape and could reduce costs with the SAP Business All-in-One industry solution in a considerable scope with a controllable conversion and simultaneously improve their competitiveness. Especially through the possibilities to add new services and to invoice itemized and verifiable services at the click of a button, the market position can be strengthened.

„This partnership supplements our existing SAP solutions portfolio in view of the wishes and requirements of medium-sized companies who offer logistics services as a provider on the market. We address companies who want to move away from a heterogeneous system landscape to an integrated, cost-effective and future-proof total solution. SAP Business All-in-One industry solution offers logistics service providers the possibility to represent their entire company processes in an uniform system. It is a platform which can also be used for the quick and easy implementation of new customer requirements and services by the IT,“ stated Dr. Gerd Wintermeyer, board member at inconso AG.

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inconso AG is Germany's leading consulting and software company for logistics solutions.

With 350 employees at offices in Bad Nauheim, Bremen, Dresden, Essen, Cologne, Münster and Stuttgart, inconso AG offers professional logistics consulting services, innovative and practical logistics software products and professional system solutions for the complete optimization of logistics processes for our customers.

The main focus areas are warehouse management based on the inconsoWMS product suite or SAP EWM and LES, transport logistics, procurement logistics and enterprise resource management for trade, industry and services companies.

inconso AG is a member of the Hamburg-based C1 Group, which combines the portfolios of several specialized consulting, software and IT-services companies into one integrated range of consulting services.

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